

MINUTES OF THE EXECUTIVE COMMITTEE MEETING HELD ON TUESDAY, THE 22nd March, 2016 AT 3.00 P.M. AT MB PLAZA NO. 303, BEHND SONERO BANK, PHASE 6 – MAIN BOULEVARD , DHA, LAHORE.

Mr. Nasim Shahid Mughal, Chairman extended warm welcome to all the participants who came to participate in the Executive Committee Meeting. The Chairman informed the Honourable House that Mr. Zahid Ullah Shinwari came to attend the Meeting from Peshawar, but due to some urgency, he had left and could not attend the formal meeting. However, informally, the points of Agenda were shared with him.

The Executive Committee Meeting started with recitation from the Holy Quran. Honourable Malik Iftikhar Ahmed very kindly recited the Holy Verses.

1. To confirm minutes of the meeting held on 23.12.2015

The first item on the Agenda pertained to the confirmation of Minutes of E.C. Meeting held on 23.12.2015. Copies of the Minutes of the Executive Committee meeting were distributed among the Honorable Members. The points contained in the Minutes were read out in the meeting, which briefly related to APPMA line of action about M/s Engro Polymer & Chemicals Limited appeal in the Honourable Islamabad High Court, Islamabad against order dated 09.10.2015; latest developments relating to Renewal in Registration of PVC Pipe Manufacturers with HUD & PHE Department; latest position of publication of 'PIPE NEWS'; launching of APPMA new Website; follow up of modification in name; maintenance of Assets Register and purchase of land / premises for new office of APPMA.

Honorable Ch. Muhammad Akram opined that Minutes of the previous Meeting presented in the House for approval may be sent to all the E.C. Members 2/3 days prior to holding of the next E.C meeting enabling them to study and to give their comments, if any thereon and that the Minutes, beside Secretary General be signed on all pages, by the Chairman for record. Honourable Mr. Humayun Sharif expressed that as per procedure, the Secretary General was the right person to sign the Minutes. The Honourable House also supported the opinion of Honourable Mr. Hamayun Sharif and at last the Chairman agreed to the version of Honourable Mr. Humayun Sharif. He, however informed the Honourable House that Secretary General has been directed to upload the approved Minutes within 24 hours on the Website of the Association..

Since there was no objection from any Honorable Member, Mr. Mahmood Ahmed proposed, Mr. Tanvir Ahmed Butt seconded and the motion stood approved.

2. Formal launching of Association's new Website and briefing thereon by the Web Developer.

The second item on the Agenda related to the formal launching of Associations Website and briefing thereon by the Web Developer. Since there was some delay in the Net-working, the Chairman took up the next points on the Agenda of the Meeting and deferred this point to be taken up later on.

When the discussion on this point started, the Chairman requested Honorable Haji Gul Muhammad Khalid, the pioneer member to perform the formal launching of the Website. Haji Gul Muhammad Khalid in the presence of all the Honorable Members pushed the Computer button to perform the formal launching of the new Website. After the formal launching, Mr. Jamshaid Ahmed explained in detail the salient features / functioning of the Website in detail; the main functions including placing of Members Data, Executive Committee Meetings record; placing of all files data; APPMA news; details of functions; posting of expense voucher etc.etc. The examples of files uploaded on the Website were shown to the House.

While reviewing with the Web Developer, the House unanimously decided to place data of the PIONEERS of APPMA. Honorable Ch. Nasir Ahmed voluntarily offered his services for the collection / information / photographs of the Pioneers. Mr. Zeeshan Humayun suggested for creation of data site containing success stories of APPMA Members. The suggestions were very much appreciated by the House. The Chairman requested the Web Developer for creation of these module in the Website.

Honorable Haji Gul Muhammad Khalid, Malik Iftikhar Ahmed, Ch. Muhammad Akram, Mr. Humayun Sharif, Mr. Faisal Sattar Mughal, Mr. M. Ashraf Hassan in particular and the entire House applauded the struggle and efforts of Mr. Nasim Shahid Mughal, Chairman in development the new Website. The Chairman and the entire House unanimously thanked Mr. Jamshaid Ahmed for his cooperation in the development / launching of the Website. The Chairman particularly mentioned that Website has been developed; that the amount paid to the Developer was much low than the work done by him. The House expressed thanks to Mr. Jamshaid Ahmed for his support and cooperation in this regard.

The Chairman informed the House that 10 Members had committed to pay for their advertisement to be uploaded on the Website and paid in advance except one, but so far, their advertisements have not been received. The Chairman informed the House that only one advertisement, which was shown to the House of his Company – Asli Punjab Industries Pvt Ltd. Gujranwala was received and up-loaded. He requested other Members to immediately send their Advertisements so that these were up-loaded on the Website. Advertisement banner for the Web was decided as 10 of 6 seconds.

The Chairman informed the House that all expense vouchers were being posted on the Website and reports created. Regarding posting of expense vouchers, the Chairman informed the House that Secretary General has been directed to post the expenses voucher on daily basis; that there shall be no exception thereto and in the case of deviation, he shall personally be responsible. The House, after detailed discussion asked the Chairman to give at least 1 /2 days to the Secretary General, as there could be any cause of delay, which might not be within the control of him like failure of Net working etc. The Chairman agreed to the suggestion of the House and approved one day extra in posting the expense vouchers.

There was appreciation and appreciation of the launching of the Website, the entire House approved the motion.

3. To invite suggestions for seeking assistance from the Federation of Pakistan Chambers of Commerce & Industry for our industry.

The third item on the Agenda pertained to obtaining suggestions from the Honorable House for seeking assistance from the FPCCI. The Chairman invited all the Honorable Members to share their views on the subject. Honorable Mr. Mahmood Ahmed sought some time to give his views. Honorable Ch Muhammad Akram insisted that (1) the issue of import of PVC Scrap was already in the Honorable Islamabad Court; APPMA to approach President, FPCCI and along with him to meet Honorable Prime Minister of Pakistan or the Minister of Commerce to compel the Ministry of Commerce for the withdrawal of SRO 149(1)2015, dated 19.02.2016, which has caused terrible problems for the PVC Pipe Manufacturing using PVC Scrap for their production. He further informed the Honorable House that in the year 2006, an SRO was withdrawn by the Ministry of Commerce, the details of which could be ascertained from Mr. Iftikhar Vohra, ex-President, Karachi Chamber of Commerce & Industry. (2) M/s Engro Polymer & Chemicals Limited has enhanced the price of PVC Resin by almost Rs. 300.- per bag; that there is a severe shortage of the product; that the import of the same is subject o 10% Duty; that this matter also be taken up through President, FPCCI.

Honorable Mr. Humayun Sharif seconded the views as expressed by Honorable Ch. Muhammad Akram and further suggested that in the budgetary proposals for the fiscal year 2016-2017, reduction in 10% import duty be taken up through FPCCI and it must be reduced to the level of 5% as is the case of PPR. Honorable Ch. Nasir Ahmed strongly suggested that M/s Engro Polymer & Chemicals Limited be asked in writing as to what was the criteria of their Quota System. Whenever, they do not want to supply PVC

Resin to any Manufacturer, they simply claim that due to achievement of Quota, supply could not made to the respective Manufacturer. He further suggested that if M/s Engro Polymer & Chemicals Limited do not give reply, in writing, which is the case with them, then APPMA to consider going to the court. Honorable Mian Nasim Anwar said that since M/s Engro Polymer & Chemicals Limited is reported to be selling their 52% shares, a new line of action needed to be evolved. Honorable Malik Iktikhar Ahmed and Haji Gul Muhammad Khalid suggested that our problems could only be solved if we involve FPCCI Zonal Office. Honorable Mr. Faisal Sattar Mughal opined that if we take into consideration the Scan price, then M/s Engro Polymer & Chemicals Limited to increase the price of PVC Resin maximum to the extent of 10/15 Rupees per bag, but they have enhanced it by Rs.. 300.- per bag, which is not justified. He further informed the House that his Company was using imported PVC Resin, which was more superior in Quality than what we are getting from M/s Engro Polymer & Chemicals Limited. He suggested that let us explore the option of importing PVC Resin, which is also cheaper than that of M/s Engro Polymer & Chemicals Limited. Honorable Mr. Laeeq Ahmed stated that he was buying from M/s Engro Polymer & Chemicals Limited and simultaneously importing the product, as such not facing problem. However, he agreed that the PVC Pipe Manufacturers were having drastic problems in this regard. He further suggested that the APPMA's two nominee for the office FPCCI, Lahore to play their role with regard to approaching the Minister of Industry through FPCCI for tax exemption as most of the industries are now falling within the areas of Housing Schemes. Honorable Mr. Tanvir Ahmed Butt suggested coordination of APPMA two FPCCI Lahore Regional Office Nominees for seeking assistance of FPCCI President. Honorable Mr. Mahmood Ahmed stated that the PVC Pipe Manufacturers using PVC Strap were afraid from payment of GST as they do not get Invoice to get raw material. He strongly recommended that matter may be taken up through FPCCI for the exemption of Sales Tax.

The Chairman informed the Honorable House that in the FPCCI's Executive Committee Meeting, he has submitted all the points. He further stated that Honorable Mr. Zahid Ullah Shinwari too had earlier advocated to the President, FPCCI for taking care of the small Associations. He asked the House to propose names of 5/6 persons, who could meet the Regional Chairman / Vice President, FPCCI, Lahore for the purpose on priority basis; these were unanimously approved as under:-

1. Mr. Faisal Sattar Mughal.
2. Ch. Muhammad Akram.
3. Mr. Humayun Sharif
4. Mr. Laeeq Ahmed
5. Mr. Hamad Aslam (Nominee of APPMA for FPCCI LHR)
6. Mr. Atish Hassan (Nominee of APPMA for FPCCI LHR) and
7. Chairman.

The point was deliberated exhaustively and thereafter there was no objection from any Honorable Member, as such Mr. Faisal Sattar Mughal proposed, Mr. Tanvir Ahmed Butt seconded and the motion stood approved.

4. To apprise the Honorable Members about following legal cases: -

- *Writ Petition in Honorable Islamabad High Court*
- *Competition Commission of Pakistan (CCP).*
- *HUD & PHE Department,*
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The fourth item on the Agenda related to the court cases pending at Honourable Islamabad High Court, Islamabad and HUD & PHE Department. At the out-right the Chairman expressed his sincere thanks to Honorable Ch. Nasir Ahmed, who very kindly attended the court proceedings on 15.03.2016 and also on earlier hearing. He also thanked Honorable Mr. Faisal Sattar Mughal and Mr. Mahmood Ahmed for their taking pain and trouble in attending the proceedings of the Court. The Chairman apprized the Honourable House that the cases pending at Honourable Islamabad High Court, Islamabad pertained to :-

1. Our Writ Petition whereby the Hon'able Court has suspended the operation of SRO 149(1)/2015, dated 19.02.2015.
2. M/s Engro Polymer & Chemicals Limited's appeal for restoring SRO. They have to submit their reply as the Hon'able Court has already permitted them to become party to the case.
3. Association appeal against the decision of Competition Commission of Pakistan (CCP), decision. The Hon'able Court has reverted back to CCP.
4. Association application for the formation of a Technical Commission.

The Chairman informed the House that APPMA has to contest the case at CCP, we need evidence from the Members. He cited his own case of not getting PVC Resin from M/s Engro Polymer & Chemicals Limited despite the fact that he deposited the requisite amount with them on 29.02.2016; that he knew that he shall the PVC Resin at the increased rate, but he has not kept silence to make it a point that M/s Engro Polymer & Chemicals Limited supply the product at their own sweet wish. The Chairman strongly requested the Members for providing whatever evidence they have to substantiate our case at CCP. Honorable Mr. Hamad Aslam and Mr. Kashif Nasim strongly supported. Mr. Laeeq Ahmed stated that M/s Engro Polymer & Chemicals Limited had not supplied PVC Resin to him during January / February, 2016 due to Quota system, but there is no evidence. Honorable Mr. Faisal Sattar Mughal stated that they supply PVC Resin to their favorites. He further stated that the situation shall remain as it is unless there was competition of the product in the market; that if the competition is not possible i.e. no second producer, then we should consider importing the product. Honorable Mr. M. Aleem Butt strongly suggested that why not focus on the import of PVC Resin. A desk be formed at APPMA for the purpose and let us make a pool system. Honorable Mr. Faisal Sattar

Mughal seconded; Mr. Humayun Sharif termed it a good suggestion. Honorable Ch. Muhammad Akram strongly suggested that Honorable Prime Minister of Pakistan be approached in this respect as during his tenure as Chairman, APPAM he had on 11.06.2015 written to the Honourable Prime Minister of Pakistan, which was responded; that a fresh communication be sent to him seeking his assistance in this respect.

The Chairman summarized the matter as under:-

- a. Evidence against M/s Engro Polymer & Chemicals Limited concerning their mechanism of Quota System.
- b. Create awareness among our Honourable Members that instead of depending entirely on receiving supply PVC Resin from M/s Engro Polymer & Chemicals Limited, let us opt to import the product collectively as the imported one was better in quality and low in price.
- c. A letter be addressed to Honourable Prime Minister of Pakistan seeking his assistance in resolving this important issue facing the PVC Manufacturing Industry.

The Chairman also stated that an urgent meeting of Executive Committee was called on Monday, the 14th March, 2016, since the case was fixed for 15.03.2016 and deliberations were taken place. The Chairman informed the Honourable House that next date of hearing in the case is **25.03.2016**.

Since there was no objection from any Honourable Member, Mr. Mamood Ahmed proposed, Mr. Tanvir Ahmed seconded and the motion stood approved.

5. To apprise the Honorable Members about a delegation to USA for PLASTEC EAST.

The fifth item on the Agenda pertained to sending APPMA delegation to USA for PLASTEC EACH being held in New York. The Chairman informed the House that we wished to send a powerful delegation of 30 Honourable Members to participate in the Exhibition. Honorable Mr. Faisal Sattar Mughal, who is coordinator of Exhibition / Fairs shall, as usual coordinate with the intending Members. The Chairman asked the House that the desirous Members to send their consent by 15.04.2016 in order to finalize the names of the delegation. Honorable Mr. Faisal Sattar Mughal gave a brief about the NP – 2015 – The international Plastics Showcase – USA. He praised Honorable Ch. Muhammad Akram, Ex-Chairman for his strong support and cooperation in publishing the booklet of the exhibition, which helped in getting Visas of the Members. Honorable Ch. Muhammad Akram informed the House that by participating in the Exhibitions, the business of concerned Members considerably increases. Mr. Aleem Butt suggested

that charging of processing fee by the Members be categorized. Some other Honourable Members also participated in the deliberation and the House finally suggested that applications by the prospective Member Companies be received well on time in order to process the same timely.

Since there was no objection from any Honorable Member, Mr. Faisal Sattar Mughal proposed, Mr. Mahmood Ahmed seconded and the motion stood approved.

6. To discuss to exhibit in ISH Frankfurt.

The sixth Item on the Agenda related to Exhibition ISH Frankfurt – 14-18 March, 2017. The Chairman informed the House that the exhibition related to Building Sanitary Installation sand Energy Sector. He informed the House that the Organizers has approached APPMA and offered 5 stalls to our Members. Normal fee of 3 x 4' stalls is approx. Rs. 800,000.- whereas they have offered to charge around Rs. 200,000.- per Member, which is further negotiable. The Chairman informed the House that this was just to apprise the Members about the Fair. Honorable Mr. Faisal Sattar Mughal informed that at the same time there might be Exhibition 'K'.

Since there was no question and / or objection, Honorable Mr. Faisal Sattar Mughal proposed, Mr. Mahmood Ahmed seconded and the motion stood approved.

7. To discuss financial matters of the Association.

The 07th Item on the Agenda pertained to discuss the financial matters of the Association. The Chairman informed the House the different ways of strengthening the Financial position of the Association and these were:

- a. By enhancing Membership base of APPMA.
- b. By securing advertisements in the Magazine 'PIPE NEWS'
- c. By obtaining Advertisements for the Website of APPMA.
- d. By sponsoring Exhibitions / Fairs.

Honorable Ch. Muhammad Akram opined that performance with regard to enhancing Membership base and collection of annual subscription was negligible. He strongly suggested that APPMA office be made responsible for the collection of Annual Subscription and thereby renewal of Members. Honorable Mr. Humayun Sharif suggested that Region-wise responsibilities be assigned to Members for increasing Members base and collection of annual subscriptions. Majority of the Honorable Members present in the House strongly recommended that APPMA Identity Cards be issued for all the Members. The example of

LCCI was quoted for this purpose. The Membership Card to contain photographs of the Members with other particulars. The card would be helpful to the Members in dealing with the Labour / Social Security matters. The House approved Rs. 500.- as fee to be charged to every member. Ch.. Nasir Ahmed voluntarily accepted the responsibility for the preparation of Identity. Secretary General was advised to coordinate with Ch. Nasir Ahmed for the purpose.

The House discussed and decided that Secretary General / APPMA office to contact all the Members telephonically, verify their particulars; request them for sending Annual Subscription. The Chairman, however, informed the House that it was the responsibility of Honourable Members that they themselves should come forward and to pay the Annual Subscription. The Members may also be informed about the benefits they could gain from the proposed Association Identity Cards while dealing with Labour, Social Security and other industry related Departments. The Chairman dictated an office order in the House directing the Secretary General to telephonically contact all the Honourable Members, confirm their particulars – addresses – NTN and GST No. and request them to send their Annual Subscription (those have not remitted so far) on urgent basis.

8. Follow up from the Coordination Team regarding purchase of land / premises for the new office of APPMA.

The eighth item on the Agenda pertained to discuss progress of the Coordination Team constituted for the purchase of Land / Premises for the new office of APPMA. The Chairman requested Mr. M. Ashraf Hassan, Convener of the Coordination Team to brief the House on the subject. Honorable Mr. Ashraf Hassan stated that the acquiring of office / premises in the posh locality was very difficult because of higher price. As such, he informed that Government of Punjab may be approached for allotment of a piece of land near Expo Centre for the purpose and once the land is given by the Government of the Punjab, then by selling the present office of APPMA, construction thereof could be accomplished.

Since there was no objection from any Honorable Member, Haji Gul Muhammad Khalid proposed, Mr. Laeeq Ahmed seconded and the motion stood approved.

9. To discuss and finalize for regional offices and mechanism to extend membership.

The 9th Item on the Agenda pertained to discuss and finalize arrangements for effective functioning of regional offices, with particular reference to Karachi Regional Office. Honorable Ch. Muhammad Akram

The 9th Item on the Agenda pertained to discuss and finalize arrangements for effective functioning of regional offices, with particular reference to Karachi Regional Office. Honorable Ch. Muhammad Akram and Mr. M. Ashraf Hassan were of the strongest opinion that effective functioning of Karachi Office may not be delayed. Honorable Mr. M. Ashraf Hassan stated that in the past, the Karachi Regional Office was functioning very effectively with the support of Mr. Hammad Bukhari of M/s Pelikan Pipe Industries Pvt. Ltd, Karachi. The entire House was of the opinion that offices at all zones be established; that this shall enable APPMA to enhance its Membership base.

The Chairman informed the Honorable House that during his visit to Karachi in the month of January, 2016, some of our Honorable Members had shown interest for the establishment of Zonal Office in Karachi. The Honorable House, after detailed discussion authorized the Chairman to take immediate steps for the establishment and functioning of Zonal Office, Karachi (Sind & Baluchistan) and to issue necessary notification in this respect. The Honorable House also appreciated efforts of the Chairman in this regard.

Since there was no objection from any Honorable Member, Mr. Mahmood Ahmed proposed, Mr. Laeeq Ahmed seconded and the motion stood approved.

10. To discuss Administrative matters of the Association.

The 10th item on the Agenda pertained to discuss administrative matters of APPMA. The Chairman informed the House that since he himself was not satisfied with the working of Mr. Abdul Hayee Ziauddin, ex-Deputy Secretary General, he changed his designation to Editor, PIPE NEWS,; that due to this change in designation he left the office at his own; that his resignation was found in his drawer; that he never bothered to talk to the Chairman on the subject. Honorable Haji Gul Muhammad Khalid remarked that since he left at his own accord, his resignation be accepted. No further discussion on the matter took place.

Since there was no objection from any Member, Haji Gul Muhammad proposed, Mr. Laeeq Ahmed seconded and the motion stood approved.

11. To discuss Magazine 'PIPE NEWS' related matters.

The eleventh item on the Agenda related to discuss latest position of publication of 'PIPE NEWS'. The Chairman informed the House that Honorable Ch. Muhammad Akram – Ex Chief Editor, due to certain personal compulsions has declined to continue to perform the responsibilities of Chief Editor of the Magazine. The Chairman further informed that Honorable Mr. Faisal Sattar Mughal has voluntarily offered his services to act as Chief Editor of the Magazine; that the Chairman has already talked to 08 Members of the Executive Committee, who have given their consent to approve Honorable Mr. Faisal Sattar Mughal as Chief Editor of 'PIPE NEWS'.

Honorable Mian Nasim Anwar requested Ch. Muhammad Akram to reconsider his decision. Honorable Ch. Muhammad Akram thanked the Honorable Member and again declined. The Chairman intervened and informed the Honorable House that he himself along with Vice Chairman had personally discussed the point with Honorable Ch. Muhammad Akram, who was felt tensed up on this account due to personal reasons and that they did not want to further add to it. As such the offer of Honorable Mr. Faisal Sattar Mughal to act as Chief Editor of the Magazine, as consented by 08 E.C. Honorable Members is up-held.



The Chairman and the House expressed sincere thanks to Honorable Ch. Muhammad Akram for his services as Chief Editor of the 'PIPE NEWS' and also wished good luck to Mr. Faisal Sattar Mughal for the enormous work he will have to put in as Chief Editor of PIPE NEWS and Coordinator, Exhibitions & Fairs.

12. Any other point with the permission of the chair.

Honorable Mian Nasim Anwar again raised the point establishment of a separate Estate for the Pipe Manufacturing Industry. He preferred name of the proposed Estate as 'POLYMER CITY'. The Chairman and the House appreciated the proposed name. The Chairman informed the House that Honorable Mr. Zahid Ullah Shinwari has a plan in this regard for discussion with the Federal Minister of Industries and he shall inform the progress in another E.C. Meeting.

The Chairman expressed sincere thanks to Honorable Mr. Humayun Sharif for very kindly arranging the Executive Committee Meeting in his Office. The entire House applauded the support and cooperation extended by Mr. Humayun Sharif for this purpose.

Since there was no point for discussion, the meeting ended with a vote of thanks to the Chair.


SECRETARY GENERAL

ALL PAKISTAN PVC PIPE